

Online Store Stays Open

We'll be keeping our online store open for the foreseeable future. You can choose Local Pickup as your delivery method and we'll bring the games to you.

All Books on Sale!*

Save 50% on both paperback and hard cover books throughout the store! Tables and carts full of books for just \$1 each. Then use your trade credit to pay half!

Board Games on Sale

Save 10% to 50% on board games. Stack your Valued Game Customer (Rewards Program) discount to save even more!



Here Be Books & Games News

4650 Ladson Rd, Ste I, Summerville, SC 29485

(843) 695-1498 10am to 6pm Tues thru Sat

Used books & new board games. We'll teach you how to play!

Special Issue

September 16, 2017



We're Closing Our Brick & Mortar Store

It is with great sadness that we must announce we will be closing our brick and mortar store by the end of September. *Our online store will remain open.*

Here's our timeline:

- *Saturday, September 30 will be our last official day open.*
- *Saturday, September 30, starting at 6:00 pm or so, we'll hold a Board Game Auction to auction off some of our Game Library (see list on back page).*
- *October 1 thru 7 we'll pack and move. We could use some help. A big Thank You to everyone who has already offered. We'll be contacting you shortly.*
- *Saturday, October 7, 6 pm til midnight we'll host one last Game Night. There should be plenty of space in here with all our stuff out. Let's make the best of it!*

To help answer your questions, we've put together the following FAQ. Please read it *before* asking us questions. Closing our brick and mortar store after 12 wonderful years is really, really hard for us. Tina tears up every time she has to say, "We're closing." So, please read this first and *then* if you have questions, we'll be happy to try and answer them.

Q: Why are you closing your brick and mortar store? What happened? I thought you said you were purchasing a place just off Main St in Summerville.

A: Yes we were in the process of purchasing a house in downtown Summerville, 118 East 7th North St to be exact. However, the appraisal came back \$35,000 less the seller's asking price. We offered the seller \$10,000 over the appraised amount, but he refused.

Q: Well it's only \$25,000, can't you come up with that to stay in business?

A: No. Between the down payment, closing costs, the extra \$35,000, and at least \$25,000 to \$30,000 needed for repairs and improvements before we could open, it would add up to over \$90,000 out of pocket, and we just don't

INSIDE:

- **All Books on Sale!!!***
50% OFF or \$1 each
- **Board Games on Sale!**
- **Board Game Auction**
We're selling off our Game Library
- **Fixtures For Sale!**
- **Board Game Auction Items**

Save the Date!

Now thru September 30

Ongoing Book Sales!

Ongoing Game Sales!

Saturday, September 30, 6pm

Board Game Auction

Selling off some of our Game Library

October 1 thru 7

Packing & moving.

Saturday, October 7, 6pm

Game Night

WE'RE CLOSING. Want to make it less painful?

- Buy books & games now.
- Use up your Store Credit, Trade Credit & Gift Certificates now.
- Pick up your Consignment Books ASAP.
- Pick up books and games we special ordered for you ASAP.
- Help us pack and move the leftovers the first week of Oct.

have that. Besides, the house needs a lot of work and is not worth the price the seller is asking in the condition it is in now.

Q: Well how about staying where you are?

A: The investment group that bought the shopping center offered to let us stay in our current location, but our rent would quadruple. They offered us a smaller space for triple the rent we're paying now. At either rate we would barely be breaking even. Besides we need more space, not less, to continue to grow our business.

Q: How about X shopping center? They have a sign out front that says spaces available.

A: We have looked there and pretty much every other place. The investment groups up north have decided that property is under valued down here and they are snapping it up and raising the rates. In addition, they are writing the leases as triple net (NNN), which means as a renter we not only have to pay rent for our space, but also have to pay the owner's property taxes, insurance, and all maintenance costs of the building and land. We haven't seen our current landlords' new leases personally, but we've heard they're even worse.

Q: Well is that it? Are you really going out of business?

A: We are hoping for a last minute miracle. Our realtor is continuing to look for a place for us, but we have to prepare for the worst: closing our brick and mortar store. Our online store will remain open, and we are exploring options to keep Game Night going.



Q: I see you have all of your books on sale for 50% off, will the games be going on sale?

A: New games will be 10% off and you can stack your Valued Game Customer (Rewards Program) discount on top of that. Valued Game Customers can also request lay-a-ways. The online store will remain open and we will continue to sell our games and some books there. Local pick-up will still be available.

Q: I saw in a previous post that all books are 50% off with some exceptions. What are the exceptions?

A: Consignment books. We have books for sale in the store that belong to other people. We cannot discount those. Speaking of consignments, if you have any consignment books here we need you to pick them up by September 23rd. Tim will be calling everyone this week to tell them that.

Q: I have had my eye on that 1st printing of *The Drawing of the Three* or those signed Robert Jordan books or... are they 50% off?

A: Yes. With very few exceptions, like consignments, all books are 50% OFF!

Q: What are you going to do with all the games in your Game Library?

A: Auction off most of them on Saturday, September 23 or 30. See details next page and list of games on back page.

Q: Can I use my Trade Credit for books that are on sale?

A: Yes. You can use your existing Trade Credit to pay half of your purchase. So, after the 50% discount and paying 50% with your trade credit, book only costs you 25% of the marked price! The same limits regarding Regular vs. Premium Credit apply.

Tina personally called everyone who had \$50 or more of Trade Credit. Then when her voice ran out, robo called everyone else. There are still many customers who have Trade Credit on our books that we don't have phone numbers for. If you think you have some Trade Credit, just ask us to check when you come in. Of course, we'll also let you know when you check out.

Q: What happens to any Trade Credit I don't use before you close your brick and mortar store?

A: It expires. So, please come in and use it now. We'll call everyone who has Trade Credit, that we have a phone number for, this week to notify them. If you think you might have some Trade Credit, but don't receive a phone call, just ask us to look it up when you're in the store.

If we reopen at a new location, we will honor any Trade Credit you have left. While we very much hope we'll find a new place soon, please don't count on that happening. We may not find a place and then your Trade Credit would go to waste. We don't want that.

Q: I special ordered a game. Will I still get it?

A: Yes. Tina will be placing one more game order before the end of the month. It should come in on that order. If you have any questions about it, give her a call. Also, if there's something in particular you want, that we don't have in stock, you need to ask Tina to order it now.

Q: What happens with the games I preordered?

A: We're working on that. We may still be able to get them for you. We haven't made any decisions about our online store as yet other than to keep it running for the foreseeable future.

Q: What about your fixtures, book cases, counters, etc. Are you selling those?

A: Yes. If you are interested in purchasing any of our fixtures, just ask Tim or Tina. For most items, we'll ask you to pay for them now and pick them up at the end of the month. We'll put a list up on our web site and Facebook page shortly, detailing the items available.

Q: What about The Glass Meeple?

A: Tina will continue to write game reviews on her blog, The Glass Meeple. So, if you've enjoyed reading her reviews here, you might want to subscribe to her blog: www.TheGlassMeeple.com.

Q: What are you going to do now?

A: Cry, alot.

Q: Anything else you want to say to your customers?

A: Yes. It's been a pleasure being your resource for books and games in our community. We appreciate all of our customers who chose to support the local economy and buy local.

We've enjoyed the many conversations and companionship we've shared with you over the years. We'll sorely miss chatting with you on a regular basis and playing games with you. We're going to be very lonely without you.

**Board Game Auction
Saturday, September 30**

We're selling off *some of* our Game Library. We had intended to sell more of our own games at the last Game Auction, but so many of our customers indicated they were bringing games to sell, we only auctioned off five of our own.



So, Saturday, September 30, we'll be holding another Board Game Auction. This time, however, we'll only be auctioning off our games. Note: Sales tax will be applied to all auction purchases.

Most of our games are in very good condition. Some have never even been played, a few have been played a lot! Many of our games include expansions or mini-expansions - Tina has always been a completist.

All of these got to go. Hopefully to good homes where they'll be played a lot!!! See list on back page.

So, come to Here Be Books & Games, Saturday, September 30 and buy games!!!

**Store Fixtures for Sale**

The following store fixtures are for sale. More may be added.

- Bookcases
- Slat wall accessories
- Corner desk
- Computer desk
- Multi-function printer
- Standing brochure/sign holders & book stands
- Display cases (our counter)
- Microwave
- Mini Fridge
- Book carts, rolling carts, and New Arrivals cart
- Side tables
- Wingback chair (back room)

If there's something you're interested in, whether it's on the list or not, ask Tina or Tim.



Here Be Books & Games
Online Store Will Stay Open!
HereBeBooksAndGames.com

The Glass Meeple
Game Reviews by Tina
www.theglassmeeple.com

Board Game Auction

This is a *tentative* list of the games from our Game Library and used games shelf that we will be auctioning off on *Saturday, September 30*. Some may be removed, some may be added.

21B Bakers Street	Celestia	Gang of Four	Metro	Red Dragon Inn	Suburbia
221B Baker Street: Sherlock Holmes & The Time Machine	Challenge Yahtzee	Get Bit!	Mille Bornes	Red November	Sushi Draft
Acquire 2016	Cheapass Games lot	Ghost Stories	Mission: Red Planet	Red7	T.I.M.E Stories
Akrotiri	Chicago Express	Gloom	Mousquetairedu Roy	Relic Runner	Takenoko
Al Cabohne	Citadels	Gravwell	Munchkin	The Resistance	Telepathy
Alhambra: Big Box	Claustrophobia	The Grizzled	Munchkin Cthulhu	Revolution!	Tell Tale: Fairy Tales
Alhambra: The Dice Game	Clubs	Guildhall: Fantasy	My First Bohnanza	Rhino Hero	The Three Musketeers: The Queen's Pendants
Among the Stars	Coal Baron: The Card Game	Hanabi	My Village	Roma	Ticket to Ride
Amytis	Coloretto	Hare & Tortoise	Nada!	Saboteur & exp	Tides of Time
...and then, we held hands.	Colt Express	Le Havre	Nanuk	Safe Breaker	Tier auf Tier: Das Duell
Animal Upon Animal: Small Yet Great!	Concept	Helios	Nations	Sail to India	Tier auf Tier: Das große Abenteuer
Are You a Werewolf?	Constantinopolis	Hey! That's My Fish! Deluxe	New York 1901	Salmon Run	Tokaido
Artifacts	Cosmic Encounter	Hive	Niya	Say Anything	Travel Blokus
Atlantis	Coup	Holiday Fluxx	Nottingham	Say Bye to the Villains	Tsuro
Aton	DC Comics DBG	Horse Fair Card Game	Oceanos	Der schwarze Pirat: Das Duell	Tsuro of the Seas
Attila	DC Comics DBG: Heroes Unite	Hot Tin Roof	Octo Dice	Shadow Hunters	Ultimate Werewolf
Australia	Dead Men Tell No Tales	Incan Gold	Oz Fluxx	Shadows over Camelot	Via Appia
BANG!	Deus	Ingenious Challenges	Pagoda	Shear Panic	Viceroy
BANG! The Dice Game	Dice City	Isle of Skye	Pairs	Small World	We Didn't Playtest This At All
Battle Cry: The Civil War Game	Dixit	Istanbul	Pairs: Goddesses of Cuisine	Small World Underground	We Didn't Playtest This Either
Black Fleet	Dixit Odyssey	Jaipur	Pandemic: Reign of Cthulhu	Smash Up	We Didn't Playtest This Legacies
Bombay	Dominion	Kanagawa	Pandemic: The Cure	Smash Up: Cease & Desist	Welcome Back to the Dungeon
BraveRats	Don Quixote	Kill Doctor Lucky	Pantheon	Smash Up: Obligatory Cthulhu	Welcome to the Dungeon
Bring Your Own Book	Dr. Eureka	... and His Little Dog, Too	Parcheesi	Smash Up: Pretty Pretty	Why First?
The Builders: Antiquity	Dungeon Petz	King of New York	Pastiche	Snorta!	Wild Pirates
The Builders: Middle Ages	Eclipse: New Dawn for the Galaxy	King of the Jungle Card Game	Patrician	Snow Tails	Witch of Salem
Burger Joint	Elysium	King of Tokyo	Perikles	Space Pirates	Wits & Wagers
Ca\$h 'n Guns	Exit: Abandoned Cabin	Kingdom Builder	Piñata	Speedeebee	Xactika
Café International: Card Game	Exit: The Pharaoh's Tomb	Kodama: The Tree Spirits	Pirate Fluxx	Spot it Jr.! Animals	Yamslam
Canasta Caliente	Fastrack	Lanterns: The Harvest Festival	Pirate's Cove	Spot it!	Zombie Dice
Carcassonne	Felinia	Legendary: Marvel DBG	Pit	Spot it! Halloween	Zombie Fluxx
Castle Panic	Firefly Fluxx	Lords of Vegas	Power Grid	Star Fluxx	
Castles of Burgundy	Firefly: The Game	Lords of Waterdeep	Powerboats	Star Realms	
Catan Dice Game	Five Crowns	Lords of Xidit	Praetor	Star Realms: Colony Wars	
Catan Histories: Merchants of Europe	Five Tribes: Djinn's of Naqala	Love Letter	Prophecy & Exp	Star Trek: Expeditions & exp	
Catan: Junior	Flash Point: Fire Rescue	Love Letter: The Hobbit	Puerto Rico	Starfarers of Catan	
Caverna: The Cave Farmers	Flash!	Machi Koro: Deluxe Edition	Quadropolis	Station Master	
Caylus: Magna Carta	Fluxx	Machi Koro: Millionaire's Row	Quiddler	Steam	
	Forbidden Desert	Magnum Sal	Ra	Straw	
	Forbidden Island	Martian Dice	Race for the Galaxy	Subdivision	
		Memoir '44	Rage		

Here Be Books & Games

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